

The LandReport

A Monthly Report for
The American Landowner



Newsletter

DECEMBER 2012 • LANDREPORT.COM



Dear American Landowner:

Just in time for the holidays – the latest edition of the Magazine of the American Landowner. A lot to talk about, especially the cover story, which features an account of the Jordan family and their amazing Sonoma County vineyard and winery. It's hard to imagine that so many parts of our country are still coming of age, and that's especially the case with the California wine country. Just 40 years ago Tom and Sally Jordan acquired 275 acres of prune orchards in the Alexander Valley. Today, wine aficionados around the world eagerly await the release of Jordan's award-winning Alexander Valley Cabernet Sauvignon and Russian River Valley Chardonnay. Little did they realize that they would end up playing such a pioneering role in creating a renowned American Viticultural Area (AVA).

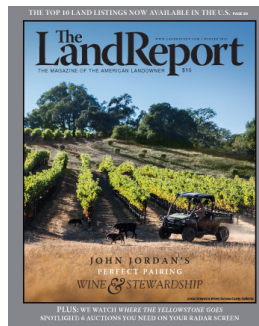
We picked up the family's story with Tom and Sally's son, John, who has been stewarding the family-owned operation since 2005. In the intervening years, John has instituted a series of initiatives and the results are real eye-openers, in part because of their success and in part because these improvements range from tried-and-true to high-tech.

I'm confident you'll find John's story both compelling and inspiring.

A Votre Sante!

Eric O'Keefe, Editor & Broker

P.S. I invite you to subscribe to **The Land Report** [HERE](#).



LAND REPORT TOP TEN AMERICA'S LEADING INVESTMENT QUALITY RURAL LAND LISTINGS

- 1. Broken O Ranch (Montana):**
\$132.5 million - **SOLD!**
- 2. Walton Ranch:**
\$100 million
- 3. Big Homer's Pond:**
\$92 million
- 4. Broken O Ranch (Texas):**
\$81 million
- 5. Rancho Dos Pueblos:**
\$79 million
- 6. Dillingham Ranch:**
\$65 million
- 6. Sagg Pond Estate:**
\$65 million
- 8. Big Creek Ranch:**
\$59.9 million
- 9. Rosenthal – The Malibu Estate:**
\$59.5 million
- 10. Rockpile Ranch:**
\$54.5 million

A Monthly Report from the Editors of the Magazine of the American Landowner • LandReport.com

Email subscription inquiries to datacenter@landreport.com.
Email editorial inquiries to editor@landreport.com.

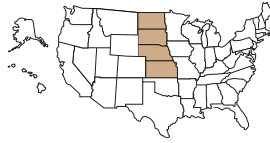
The Land Report Newsletter is produced by the editors of
The Land Report and is available in online and digital formats.

Subscription rates are \$49 for 12 issues (1 year), \$79 for
24 issues (2 years), and \$99 for 36 issues (3 years).

THE LAND REPORT | P.O. BOX 941187 | PLANO | TEXAS | 75074



SOLD! MONTANA'S 124,000-ACRE BROKEN O RANCH. Stan Kroenke added to his substantial ranch holdings by acquiring one of the most expansive and versatile agricultural operations in the Rocky Mountain West, the Broken O. Among Kroenke's other landholdings are Q Creek Ranch, PV Ranch, and Cedar Creek Ranch. Kelly-Moore founder Bill Moore spent decades assembling the Broken O, which is spread across Lewis & Clark, Cascade and Teton Counties near Augusta, Montana. More than 20 miles of the Sun River course through the heart of the ranch. The Broken O currently irrigates in excess of 13,000 acres and runs 3,500 mother cows, 800 replacement heifers and 175 range bulls. It produces 25,000 tons of alfalfa hay and 700,000 bushels of small-grain crops annually. It also contains a 5,000-head commercial feedlot. Financial terms were not revealed. Read more [HERE](#).



GREAT PLAINS

SALE

Tribal Lands

NATIVE AMERICAN TRIBES CLOSE ON SACRED LANDS. Members of the Great Sioux Nation raised the \$9 million needed to buy a high mountain prairie in the Black Hills of South Dakota. Three Sioux tribes — the Rosebud and Crow Creek in South Dakota and the Shakopee Mdewakanton in Minnesota — contributed toward the purchase of a 1,942-acre tract owned by Leonard and Margaret Reynolds. The land, revered by the Sioux as Pe' Sla, has long been the scene of annual creation-story rituals. The Sioux believe Pe' Sla was the scene of an ancient fight in which evil was vanquished. Read more [HERE](#).



WEST

SALE

Colorado Ranchland

SOLD! MANTLE RANCH. Surrounded by Dinosaur National Monument, 525-acre Mantle Ranch "is an ecological, cultural, and geological jewel located in a beautiful and serene river corridor with thousand foot high yellow and red sandstone canyon walls," said Ken Mirr of Denver-based Mirr Ranch Group. "When it came down to it, we had a private buyer who was passionate about the land, understood the responsibilities of owning such an iconic property, and who was eager to close." Listed at \$3 million, the purchase also included 30,000 acres of federal grazing rights. Read more [HERE](#).

BROKERING THE FINEST RANCHES & SPORTING PROPERTIES

VIEW OUR PROPERTIES

FAYRANCHES.COM

A Monthly Report from the Editors of the Magazine of the American Landowner • LandReport.com

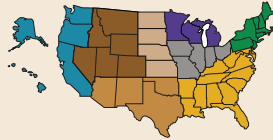
Email subscription inquiries to datacenter@landreport.com.
Email editorial inquiries to editor@landreport.com.

The Land Report Newsletter is produced by the editors of The Land Report and is available in online and digital formats.

Subscription rates are \$49 for 12 issues (1 year), \$79 for 24 issues (2 years), and \$99 for 36 issues (3 years).



RECREATION



UNITED STATES

FARM EXPORTS CONTINUE TO CLIMB.

The Department of Agriculture has released the Outlook for U.S. Agricultural Trade, which forecasts \$145 billion in agricultural exports in 2013. This projection would mean a higher-than-50 percent boost in value since 2009, when total U.S. agricultural exports reached \$96.3 billion. "Demand for products like American soybeans, wheat, and tree nuts is surging across the world, with notable gains in China, Europe, and Southeast Asia," said Agriculture Secretary Tom Vilsack. Vilsack also called on lawmakers to pass a multi-year food, farm and jobs bill that, as he put it, would offer greater certainty for farmers, ranchers, and businesses, and their millions of customers around the world. Read more [HERE](#).



GREAT PLAINS

AUCTION

Nebraska farmland

NEBRASKA FARMLAND TOPS \$11,000 PER ACRE. Prices for productive farmland in Great Plains and Midwest continue to set new highs. That was definitely the case last month when nine buyers agreed to pay \$15.13 million for 1,855 acres of Nebraska farmland at auction in

Hastings. Known as the Buffalo Hill Farm, the overall average per acre was just north of \$8,000. However, some tracts generated more than \$11,000 per acre. Considered one of the top auctions in the Cornhusker State this year, it was overseen by Schrader Real Estate and Auction Co. Read more [HERE](#).



SOUTHWEST

AUCTION

Income-Producing Properties

OKLAHOMA AND TEXAS AUCTIONS GIN \$13 MILLION. Hall & Hall Auctions marketed

62,577 acres of Oklahoma and Texas land in two separate auctions during the first week of November. The first featured Eastern Oklahoma timberland. It was attended by 38 bidders from five states and generated bids in excess of \$6 million. The Pecan Creek Ranch near San Angelo, Texas, was the focus of the second. One of the larger ranches in West Central Texas, Pecan Creek "is a stellar working ranch with great hunting and minerals," said Scott Shuman of Hall & Hall Auctions. Pecan Creek bid totals exceeded \$30 million with Hall & Hall Auctions signing a contract for one tract at \$6,985,000.

Bosque County Ranch Texas
 ∞ 3524 Acres ∞

WORKING LIVESTOCK AND CATTLE RANCH
 TEXAS LANDMEN ∞ 830-257-8881
 www.TexasLandmen.com ∞ info@texaslandmen.com

A Monthly Report from the Editors of the Magazine of the American Landowner • LandReport.com

Email subscription inquiries to datacenter@landreport.com.
 Email editorial inquiries to editor@landreport.com.

The Land Report Newsletter is produced by the editors of
 The Land Report and is available in online and digital formats.

Subscription rates are \$49 for 12 issues (1 year), \$79 for
 24 issues (2 years), and \$99 for 36 issues (3 years).